

Membership Consultant Sales Activity Log

Name

Date

Telephone Enquiry

	Name	Source	Appointment	Info Sent
1				
2				
3				
4				
5				

Walk In Enquiry

	Name	Source	Sale	Objection	Referrals	Info Sent
1						
2						
3						
4						
5						

Walk In Returns

	Name	Sale	Referrals
1			
2			
3			
4			
5			

Appointments

	Name	Show	Sale	Objection	Referrals	Info Sent
1						
2						
3						
4						
5						

Renewals

	Name
1	
2	
3	
4	
5	

Marketing

Hours Offsite
7 Day Trials Given Out
Expired Letters Sent